

# Financial Times & Goldman Sachs Business Book of the Year Award 2007

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## Terms and Conditions

### The Award

This annual Award, promoted by the Financial Times Limited ("FT") and the Goldman Sachs Group, Inc ("GS"), aims to identify the book that provides the most compelling and enjoyable insight into modern business issues, including management, finance and economics.

The winner will receive an award of £30,000, and shortlisted authors will receive £5,000 each.

A shortlist of up to 6 titles will be announced in early autumn, and the winner will be announced at a Gala Dinner in London on 25th October 2007 (the "Awards Ceremony").

Submissions are invited from publishers or bona fide imprints based in any country ("Publishers").



### Eligibility

Titles must be published for the first time in the English language, or in English translation, between 31st October 2006 and 1st November 2007.

There is no limit to the number of submissions from each Publisher, provided they fit the aim of the award. Titles from all genres are eligible, but anthologies will not be considered.

There are no restrictions of gender, age or nationality of authors.

Authors who are current employees or contractors of the Financial Times Group or Goldman Sachs Group, or the close relatives of such employees, are not eligible.

### Conditions of Entry

- 1 Titles must be submitted by a Publisher or bona fide imprint which holds English language rights in the book.
- 2 Eight copies of each title submitted must be received at the address below no later than 5pm on 29th June 2007. FT, GS or any of their agents and subcontractors can not accept responsibility for entries lost or delayed in submission. Proof of submission is not proof of receipt.
- 3 If the title is in proof, these should be bound and accompanied by a jacket rough and author biography.
- 4 Each title submitted must be accompanied by a fully completed Entry Form. If the title was originally published in another language, Entry Form 2 must also be completed.
- 5 The judges may also request other titles not submitted by a Publisher. In that event, the Publisher will be asked to supply eight copies of the title and complete the relevant Entry Form(s).
- 6 No title entered by Publishers or called in by the judges can be returned.
- 7 The judges' decision is final, and no correspondence can be entered into.

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## Conditions of Entry continued

- 8 The promoters reserve the right to cancel, postpone or suspend the Award at any time at their absolute discretion.
- 9 To the fullest extent that may be excluded by the law, the promoters accept no responsibility for or liability arising from Publishers taking part in the Award.

## Conditions of Award

Any eligible book entered for the Award shall not qualify unless its Publisher agrees to:

- provide a further twenty copies of any shortlisted title, for administrative and publicity purposes, and a copy for every guest at the Awards Ceremony (200-300 guests) should the book be shortlisted. The books will be returned to the Publisher should the title not be named Winner of the Award.
- **invite shortlisted authors to the Awards Ceremony, to cover the authors' expenses and to guarantee the authors' attendance at the Awards Ceremony.** In addition, to ensure a senior level representative of the publishing house is able to attend the Awards Ceremony.
- ensure that shortlisted or winning authors undertake a reasonable number of activities to promote the author's own work and this Award. These might include writing an article for the FT's Comment pages or website ([www.ft.com](http://www.ft.com)), or providing a pre-agreed extract from the title for publication in the FT. Such activities would always be by mutual agreement.
- ensure that shortlisted or winning titles prominently display the official FT & Goldman Sachs shortlist/finalist/winner stickers on the book jacket, which will be supplied by the FT.
- obtain from the copyright holder written permission for FT to broadcast and/or record on audio tape or CD an extract from the submitted title, to be used solely for publicity purposes.

## The Judges

The judging panel for 2007 consists of:

- **Lionel Barber**, Editor, *Financial Times*
- **Lloyd C. Blankfein**, Chief Executive Officer, *The Goldman Sachs Group, Inc*
- **John Gapper**, Chief Business Commentator and Associate Editor, *Financial Times*
- **Jeffrey Garten**, Juan Trippe Professor of International Trade, Finance and Business, *Yale School of Management*
- **Rachel Lomax**, Deputy Governor for Monetary Policy, *Bank of England*
- **N.R. Narayana Murthy**, Chairman and Chief Mentor, *Infosys Technologies*
- **Sir Martin Sorrell**, Chief Executive, *WPP*

These Terms and Conditions are governed by the laws of England and Wales. The Publisher hereby submits to the exclusive jurisdiction of the English courts. Copies of the Terms and Conditions and Entry Forms are available at: [www.ft.com/bookaward](http://www.ft.com/bookaward)

For further information please contact Aliko Varsamides on telephone: +44 (0)20 7873 4109 or email: [bookaward@ft.com](mailto:bookaward@ft.com)

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## Entry form 1

Please fill in one form for each book entered. Please send 8 copies of the book to:

Aliki Varsamides, FT & Goldman Sachs Business Book of the Year Award  
Financial Times, Number One Southwark Bridge, London SE1 9HL, United Kingdom

All entries are to arrive no later than 29th June 2007

Title

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Author

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Publication date

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ISBN

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Publisher/imprint

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- I have read and agree to abide by the Terms and Conditions for the Award.
- On behalf of the company named above, I undertake that if the above book should be shortlisted for or win the Award we will comply with the Conditions of Award.
- The author named above has given his/her consent to this entry.

Signed

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Name

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Position

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Company address

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Telephone

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Email

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## Entry form 2

Please fill in this form, in addition to the Entry Form, for each book entered that was originally published in another language.

Author

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Title in English

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Title on first publication in original language

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Publication date in original language

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Original publisher/imprint and ISBN

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Name

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Position

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Company address

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Telephone

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Email

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