

Top Earnings Estimators by Industry - Europe				Top Earnings Estimators by Industry - Europe			
Rank	Industry	Analyst	Broker	Rank	Industry	Analyst	Broker
1	Aerospace & Defence	UBS Aerospace & Defence Team	UBS	1	Insurance	Cavalleri, Marco	ESN Partnership (Banca Akros)
2		Meinertz, Micha*	Goldman Sachs	2		Cales, Emmanuelle	SG Securities
3		Tusa, Sash	Goldman Sachs	3		Pearce, James	Cazenove
1	Automobiles	Punzet, Michael	DZ Bank	1	IT Services	Beucher, Michaël	CA Cheuvreux
2		Bosio, Monica	Banca IMI	2		Daure, Laurent	Landsbanki Kepler
3		Neuberger, Alexander	CA Cheuvreux	3		Briest, Michael	UBS
1	Banks	Sabbione, Paola	Deutsche Bank Securities	1	Machinery	Ivek, Maria	Credit Suisse
2		Perini, Elena	Dresdner Kleinwort	2		Adams, Tim	Citigroup
3		Ibbotson, Aaron	Goldman Sachs	3		Rothenaicher, Peter	UniCredit Markets & Investment Banking
1	Beverages & Tobacco	Tovar, David	Merrill Lynch	1	Media	Egusquiza, Iñigo	Grupo Santander
2		Oldroyd, Alexandra	Morgan Stanley	2		Angelini - Hurll, Rogan	Citigroup
3		Lambrechts, Nico	Merrill Lynch	3		Zomer, Konrad	CA Cheuvreux
1	Biotechnology	ABG Sundal Collier Health Care Team	ABG Sundal Collier	1	Metals & Mining	Lépine, Vincent and Brunet, Sylvain	Exane BNP Paribas
2		Metzger, Markus	Bank Vontobel	2		Willis, Tama	Deutsche Bank Securities
3		Frohnmeier, Hanns	LBBW	3		Fairclough, Daniel	Merrill Lynch
1	Business & Consumer Services	Steegers, Paul	Merrill Lynch	1	Non - Food Retail	Hubbard, Bruce	Citigroup
2		Grobler, Andrew	Goldman Sachs	2		Baillie, John	SG Securities
3		Cummins, John	W.H. Ireland	3		Rudman, Philip	Exane BNP Paribas
1	Chemicals	Baiker, Nina*	Zürcher Kantonalbank	1	Paper & Packaging	Toorabally, Eshan	Goldman Sachs
2		Faitz, Christian	Oppenheim Research	2		Coelho, Eduardo	Banco Português de Investimento
3		Heine, Andreas	UniCredit Markets & Investment Banking	3		Nilsson, Richard	SEB Enskilda
1	Construction & Materials	Betts, Michael	J.P. Morgan	1	Personal & Luxury Products	Rotelli, Chiara	Mediobanca
2		Moros, Gonzalo	Ahorro Corporación	2		Pecciarini, Paola	Gruppo Banca Leonardo
3		Pujal, Josep	Landsbanki Kepler	3		Belge, Antoine	HSBC
1	Energy	Bensoussan, Stéphane	Exane BNP Paribas	1	Pharmaceuticals	Berton, Jérôme	Aurel Securities
2		Wood, Adrian	UBS	2		Maul, Thomas	DZ Bank
3		Heister, Wolfgang	DZ Bank	3		Saurymper, Dani	Goldman Sachs
1	Financial Services	Becker, Dirk	Landsbanki Kepler	1	Real Estate	Natixis Real Estate Team	Natixis Securities
2		Gallagher, Michael*	Citigroup	2		Hodosi, Alexander	UniCredit Markets & Investment Banking
3		Darwish, Elie - Laurent	Exane BNP Paribas	3		Spearing, Chris	Merrill Lynch
1	Food & Household Products	Coelho, Eduardo	Banco Português de Investimento	1	Software & Internet Services	Morland, Paul	Arbutnot Securities
2		Ruiz, Francisco	Fortis Bank	2		Brennan, Charles	ABN Amro
3		UBS Food Manufacturing Team	UBS	3		Woller, Knut	UniCredit Markets & Investment Banking
1	Food & Staples Retail	van Daele, Frederic	ABN Amro	1	Technology Hardware	Choi, Wing - Yen	Theodoor Gilissen
2		Kasoulis, Andrew	Credit Suisse	2		Schaumann, Malte	SES Research
3		Kershaw, John	Merrill Lynch	3		Wyman, William	Cazenove
1	Healthcare	Guekam, Arsene and Hamon, François	ESN Partnership (CM - CIC Securities)	1	Telecommunication Services	Berkelder, Thijs	Petercam
2		Wang, Yi - Dan	Deutsche Bank Securities	2		Borscheid, Stefan	WestLB Capital Markets
3		Sumar, Stéphane	Exane BNP Paribas	3		Wright, David*	J.P. Morgan
1	Hotels & Leisure	Zarka, Leslie	Citigroup	1	Transport	Avery, Chris	J.P. Morgan
2		Scobie, Alistair	Dresdner Kleinwort	2		Copp - Barton, Joel	Dresdner Kleinwort
3		Rennardson, Ian	Merrill Lynch	3		Knutsen, Bjørn	First Securities
1	Household & Leisure Goods	Jones, William	ABN Amro	1	Utilities	Wirtz, Peter	WestLB Capital Markets
2		Millington, Chris and Seymour, Howard**	Bridgewell Securities	2		Turner, Iain	Deutsche Bank Securities
3		Codling, Anthony and Green, Jeremy Withers	Cazenove	3		Ruiz Fernández, José Javier	Exane BNP Paribas
1	Industrials	Heslop, Mark	Citigroup	*Currently inactive ** Now at Numis Securities. Source: StarMine			
2		Kluftringer, Benjamin	Citigroup				
3		Stettler, James	Dresdner Kleinwort				